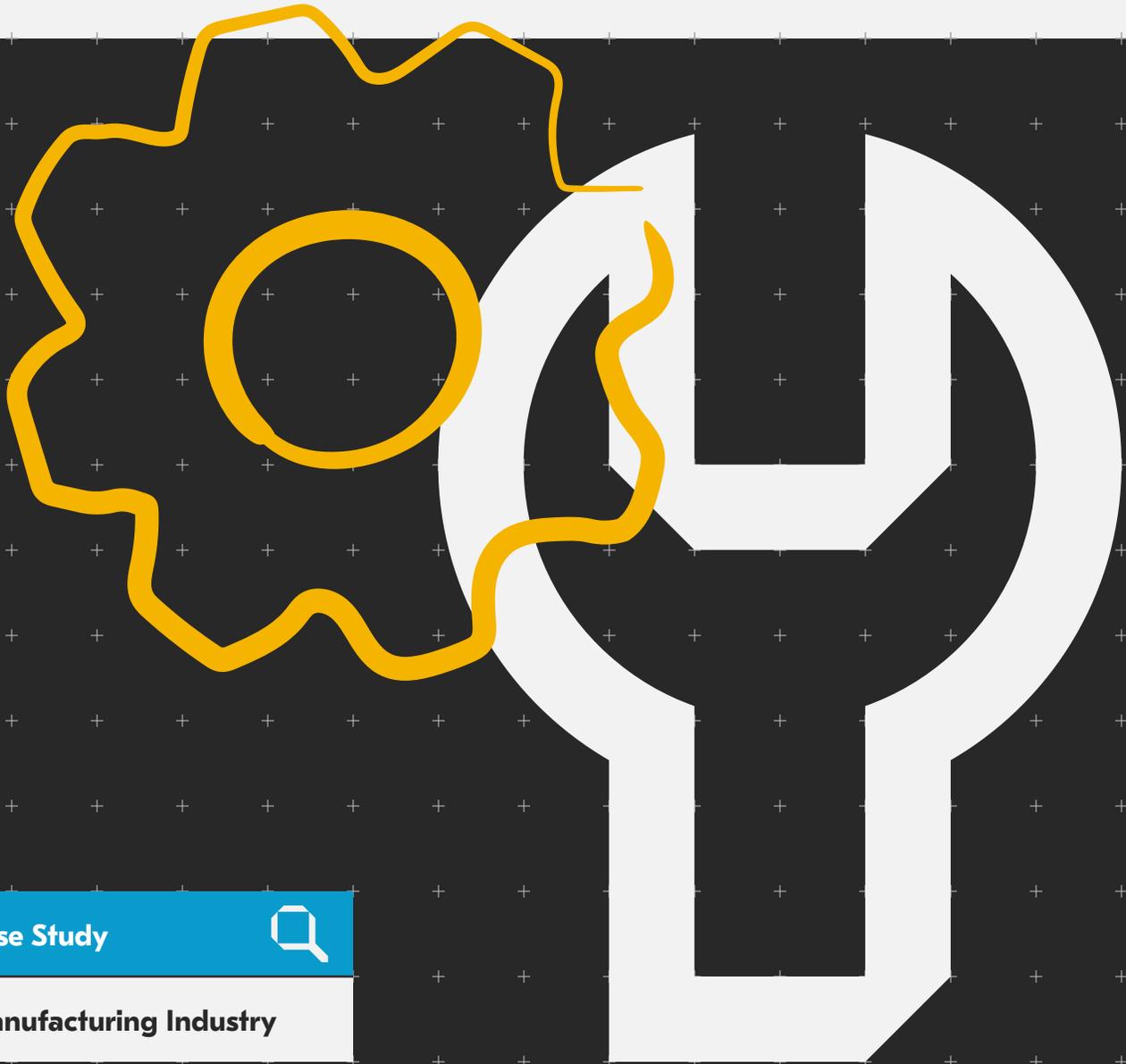


# Optimize Manufacturing Efficiency with Kyocera

KYOCERA Net Manager, multifunctional products and printers combine to achieve extraordinary results.



Case Study



Manufacturing Industry



## The Background

With more than 2,000 employees, this global manufacturing company is one of the largest suppliers in the aircraft industry. The US division, based in Texas, has more than 450 employees spread out over 250,00 square feet and has experienced consistent growth since its 1998 opening. The Texas facility has over 30 Kyocera MFPs/printers.

## The Challenge

The customer's Kyocera MFPs/printers have performed well over the years; however, they were open for use by all employees throughout the building, creating concerns of misuse and security. Also, with all the changes in technology over the past ten years, no updates were made to the fleet of MFPs, which had been managed without the updates to parallel with the new and available technology. As such, this created the inability to adequately service many users who were mobile and working throughout the facility. In short, the three major concerns were:

- The company frequently manages large projects for many airlines. The moderate-sized fleet and large employee base, combined with the open use policy, has created challenges when trying to manage the fleet.
- The customer required a cost-efficient method of knowing who was using the MFPs and what projects generated the most volume.
- The large facility and mobile nature of the workforce caused accessibility challenges, sometimes forcing users to make multiple trips across the building to obtain their documents.

## The Solution

A meeting with the customer, Dealer and Business Solutions Consultant (BSC) was held to discuss the size of the fleet required and the upgrades needed to solve their current document solutions pains.

The customer discussed how their other locations around the world tackled similar challenges and indicated that their Germany location implemented KYOCERA Net Manager to efficiently manage the fleet and provide the necessary insight as to how the devices were being used.

More specifically, the improved device management led to a clear view of how each employee used the devices and allowed IT to compare an employee's usage against their teams' usage; the management team had a much improved view into what projects created the most volume, allowing them to better assess overall project costs; and the global secure print functionality allowed users' access to pertinent information without having to make frequent trips across the building.

The three primary factors that went into the company's decision to continue using Kyocera devices/solutions/services were:

- Kyocera's solid track record of reliability and performance demonstrated over the years
- The ability to provide and maintain a consistent suite of equipment throughout the world
- A complete and advanced solution, allowing full control and visibility of Kyocera hardware and its usage

## The Results

24 new MFPs were placed with this account, each equipped with Card Readers, allowing for authentication against KYOCERA Net Manager. KYOCERA Net Manager was installed and configured for Secure Print, Accounting (user, group and printer), and Project Codes.

The KYOCERA Net Manager installation was configured as a site server, with the server in Germany functioning as the master server.

## The Good News

The benefits to the customer were experienced company-wide, and their US location now integrates with, and benefits from, the same positive results obtained in their Germany location, thanks to its Kyocera device upgrades and KYOCERA Net Manager installation. AND, the customer now has a Total Document Solution that serves as a benchmark for their other locations around the globe. This all adds up to a satisfied Kyocera customer!

**“To achieve any extraordinary feat, it is necessary to hold tightly to our burning desire and passion, until the very end.”**

**Dr. Inamori**



Kyocera Document Solutions has championed innovative technology since 1934. We enable our customers to turn information into knowledge, excel at learning and surpass others. With professional expertise and a culture of empathetic partnership, we help organizations put knowledge to work to drive change.

KYOCERA Document Solutions America  
225 Sand Road, PO Box 40008,  
Fairfield, New Jersey 07004-0008, USA  
Tel: 973-808-8444



[usa.kyoceradocumentsolutions.com](http://usa.kyoceradocumentsolutions.com)